

Fast Trac Transportation Doubles Down on Growth With PCS

From oilfield dispatch to multi-terminal expansion, this Texas-based carrier scaled fast by ditching disjointed tools and switching to a TMS that could keep up.



About Fast Trac Transportation

Houston, Texas-based Fast Trac Transportation specializes in the oil-and-gas drilling market and general commodities with an owner-operator fleet of 280 trucks and a diverse set of trailer assets that include flatbed, dry van and reefers.

The Problem

Fast Trac Transportation, LLC launched in 2018 using a dispatch system made for the oilfield world. It handled dispatch and payroll—but when it came to accounting? It hit a wall.

“You couldn’t drill down or get details out of the general ledger,” said Becky Romero, CFO, Fast Trac Transportation. The system batched transactions together keeping them from seeing what’s behind the numbers, “I’ve got to see the details.”

Romero started “looking for a TMS that could do it all”—dispatch, accounting, fleet, and reporting. Most systems lacked an integrated accounting module, and “having to input data in QuickBooks® to do a financial statement is not what I call easy,” she said.

The PCS Difference

Fast Trac went live with PCS Carrier TMS in May 2020— immediately benefiting from using the system’s integrated dispatch, accounting and mobile fleet management modules.

“It’s all built-in. Accounting, dispatch, mobile fleet tools—it just works. Best TMS I’ve seen. Period.”

ROMERO, CFO, FAST TRAC TRANSPORTATION

PCS didn’t just replace broken tools. It gave Fast Trac the platform to scale:



Fast Facts

- **Founded in:** 2018
- **Headquarters:** Houston, TX
- **Fleet Size:** 65 trucks
- **Uses PCS for:**
Comprehensive transportation management and trucking accounting.
- **PCS Customer Since:** 2020



- ✓ **Automating shipment visibility.** Fast Trac recently implemented the Geotab ELD telematics platform. Integration with PCS Carrier TMS provides no-touch load tracking updates for customers. “That helps a lot,” Romero said. Previously, dispatchers were manually calling drivers or using the website of its previous ELD vendor to give customers shipment status updates.
- ✓ **Enhancing dispatcher-driver communications.** Fast Trac uses the PCS Mobile that gives drivers many work conveniences such as instant messaging, electronic capture of proof-of-delivery receipts, and tracking their dispatch assignments and settlements through a smartphone app. “We are encouraging all drivers to use it,” Romero said.
- ✓ **Scalable growth.** When opening new locations, Fast Trac can quickly set up and deploy PCS Carrier TMS with little user training, due to the comprehensive and intuitive workflow.

In just four years, Fast Trac opened 22 terminals and expanded into new business lines and plans to open many more. They now operate in multiple states throughout the US.

What's Next

“In the next two years, we plan to double our fleet and grow another \$25 to \$30 million in revenue,” said Romero. “PCS gives us everything we need to take on new lines of business.”

ROMERO, CFO, FAST TRAC TRANSPORTATION

Ready to scale without the chaos? Let's talk.

<https://pcssoft.com/lp/request-tmp-demo/>



Ready to **take control** of your growing business?

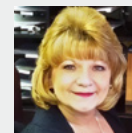


Request a free, **personalized demo** of PCS TMS for Carriers today.

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Since day one,
we've used 100%
of the system.”



BECKY ROMERO, CFO
FAST TRAC TRANSPORTATION

